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background	<p>A diversified executive / director, with strong roots in the banking sector. Carrying a diverse portfolio of experiences resulting from exposure to an array of industries while maintaining healthy ties in the business community. Some of my strong points include:</p> <ul style="list-style-type: none">A capable executive, enjoying robust knowledge of management and its techniques.A strong people leader, adapting a goal-based approach that ensures organizational success.A convincing negotiator, skilled at tackling difficult situations while ensuring successful outcomes.A proficient planner, with an ability to foresee after-effects.Commanding presence, capable of achieving a notable impression for both self and corporate representation.
Experience Timeline	<p>Most of the work experience is centralized around corporate banking services, which provided strong acquaintance with multiple industries. Being a senior banker allowed for understanding the work flow applied, challenges faced, and success elements needed by corporates operating in different fields and industries.</p> <p>The mentioned banking background allowed for a smooth transition to managerial and financial consultancy. As a consultant, access to decision making mechanics and managerial mind sets was achieved from a different perspective. Moreover, working closely with business owners, boards, and senior executives, further enhanced the on-hand skill sets.</p> <p>Owner M. A. N Consultancy 2017- present</p> <p>Recently established consultancy firm specializing in financial, managerial, sales and marketing advisory services. Already assigned several consultancy contracts with a number of corporates operating in different fields.</p> <p>Western Region Area Manager – Corporate Banking Group Al Rajhi Bank, Jeddah, Saudi Arabia 2007 –2017</p> <ul style="list-style-type: none">Manage the corporate banking portfolio in the western regionManage the corporate banking group's senior staff membersEndorse and approve credit reviewsActively involved in budgeting activitiesLiaise between the different bank departmentsRepresent the bank in dealing with senior clients

	<p>Team Leader / Asst. General Manager Samba Financial group, Jeddah, Saudi Arabia 2002 – 2007</p> <p>In charge of a Corporate Banking Group team Manage credit relationships Member of the Western Region credit committee with a credit limit of up to SR 20 MM</p>
	<p>Senior Relationship Manager National Commercial Bank, Jeddah, Saudi Arabia 1997 – 2002</p> <p>Manage a senior lending portfolio</p> <p>Senior Credit Auditor / Audit Team Leader</p> <p>Did a 2 year special assignment as a Senior Credit Auditor / Team leader, to solidify Credit and Processes understanding and application through exposure to the full credit portfolio of the bank. In this stint, responsibilities included :</p> <ul style="list-style-type: none"> • Review credit relationship and proposals • Assess the credit rational of leading relationships • Prepare Audit Reports <p>Assistant Manager – Professional Development Program Candidate Banque Saudi Fransi, Jeddah, Saudi Arabia 1995 –1996</p> <p>Intro level management program candidate</p>
	<p>Coop Trainee Saudi International Bank (SIB), London, UK 1994</p> <p>On Job training in the structured and corporate finance departments for 8 Months. SIB was a merchant bank based in London and majority owned by the Saudi Arabian Monetary Agency, along with other international banks like JP Morgan, Bank of Tokyo, Deutsche bank, among others. SIB later merged with Gulf international bank (GIB) in the early 2000.</p>
<p>Other Experiences</p> <p>Boards / Committees</p>	<p>Chairman of the Board– Saudi Cable Company (August 2017- present)</p> <p>A Saudi joint stock company. A leading provider and manufacturer of total energy and telecommunications cable systems. The company has presence in Saudi Arabia, Turkey, Bahrain, and UAE.</p> <p>Vice Chairman and Board Member – Medal Cable Company, Bahrain (January 2018 – present)</p> <p>A global leader in manufacturing of aluminum rod and wires, overhead line conductors, aluminum clad steel, and extruded aluminum products. The company has presence in Bahrain,</p>

	<p>Saudi Arabia, Turkey, Mozambique, and Australia. Annual sales of the company are approaching US\$ 1 Billion.</p> <p>Audit Committee Member – Saudi Cable Company (2016 - 2017)</p> <p>Member of the three-person internal audit committee of Saudi Cable Co. reporting to the Board of directors. Saudi Cable Co. is a publicly traded Saudi joint stock company</p> <p>Board Member – Mazar International Real Estate Dev. Co. (2015- present)</p> <p>Board member of a real estate investment company specializing in upper class personal homes development. A family owned startup.</p> <p>Board Member – Al Fursan Industrial Resins Co. (2017 – present)</p> <p>Board member of a start-up chemical manufacturing company</p>
<p>Carrier Major milestones</p>	<p>Chairmanship of a listed Saudi company;</p> <p>The role of the chairman requires a broad set of skills to facilitate coordinating the relationship between the directors and the executives. It also includes reliance on the ability to plan future actions and help set the company's strategy.</p> <p>The role also dictates the presence of strong negotiation skills to support the high-level interactions with internal and external stakeholders.</p> <p>Moreover, the role also included exposure to international subsidiaries / companies and the intricates of their management.</p> <p>Vice chairing a major Bahraini company with over 40 years history.</p> <p>In addition to the regular director role, this position allowed for exposure to the management methodologies applied in gulf based companies. It also provided exposure to business practices applied in Africa and Australia due to its strong presence in both.</p> <p>As part of the director role, there was tight Involvement in a high-level bid to expand business in a new country, with all the due diligence work associated with it.</p> <p>Board member of an industrial start up</p> <p>Start up companies have their unique set of requirements, ranging from government relations, technology providers, financing / banking relationships, company set up, and the like.</p> <p>Bank Regional Manager</p> <p>The most notable banking role taken was the regional manager of the corporate banking department in the western region for a bank with limited corporate market presence with directives to update the department and expand its presence in the region. The role included the department's setup, hiring of staff, attraction of clients, budgeting and monitoring.</p>

Education	<p>Professional Banking and Management Courses Attended a vast number of professional training course covering all aspects of banking, analysis, and management, both locally and internationally.</p> <p>Bachelor of science in Finance King Fahad University of Petroleum and Minerals, Dhahran, Saudi Arabia Graduated in 1994 from the College of Industrial Management.</p> <p>High School Diploma Al Thagr Schools , Jeddah, Saudi Arabia</p>
General	<p>47 Years old.</p> <p>Married, father of 3.</p> <p>Strong language command in both English and Arabic.</p> <p>Capable negotiator.</p> <p>Strong people leader.</p> <p>Well connected to the business community.</p> <p>Exposed to numerous operating industries.</p> <p>Well-traveled.</p>